

FOR IMMEDIATE RELEASE

## **MAGTEC INCLUDED IN NEW FMCSA BEST PRACTICES REPORT**

### **One of only two companies to prove capabilities of meeting all requirements of Vehicle Immobilization Technologies**

*Tuesday, February 26, 2008*

Calgary, AB – MAGTEC Products (USA), Inc. meets the high standards outlined in a new FMCSA Best Practices Report developed for the industry and law enforcement on vehicle immobilization technologies. With more than 800,000 hazardous materials shipments on U.S. roads per day, companies like MAGTEC are offering necessary security solutions.

As the report states, “The catastrophic events of September 11, 2001 and the ongoing war on terrorism have heightened the level of concern from Federal Government officials and the transportation industry regarding the secure transportation of hazardous materials.” The report goes on to site an example from May 16, 2002, “A tractor-trailer carrying 10 tons of cyanide in 96 drums was stolen after three armed men held up the vehicle north of Mexico City. Six drums were never found.”

MAGTEC was one of only two companies to prove their capabilities of meeting all five functional requirements, at an FMCSA test performed at the Michelin Test Track in Laurens, SC in February 2007. (See end of release for listing of functional requirements.) “We were thrilled to have the opportunity to demonstrate how MAGTEC’s M5K state-of-the-art technology can play an essential role in transportation security, “ said Robert Morisset, MAGTEC president and chief executive officer. “The transportation industry as a whole, but especially the hazmat industry, need to understand how important it is to have vehicle immobilization technologies as part of their security solutions.”

The M5K has many features including keyless driver authentication and Unattended Idle Protect™. When interfaced with a communications provider, the system can be managed from a dispatch or monitoring centre and offers features such as remote driver code management, tamper notification to dispatch and MAGTEC’s Acceleration Control Sytem™ (ACS). MAGTEC’s ACS is unique in the market in that it enables dispatchers to remotely limit the acceleration capability of the vehicle. ***By reducing the vehicle’s speed in preset increments, the vehicle can be brought to a safe and controlled stop, which is a key differentiator between MAGTEC’s M5K and any other vehicle immobilization technology.***

MAGTEC is continually upgrading its technology in order to provide better security solutions, including better access to, and more reliable, vehicle information along with enhanced security features for both the truck and the driver. Along with this, MAGTEC continues to expand the number of communications providers the M5K is interfaced with in order to provide greater access to the technology, they include:

- FleetControl™: MAGTEC’s own cellular-based application that also provides GPS tracking. Through a wireless modem, it allows information to be accessed from any fixed or mobile, web-enabled device (e.g., phone, PDA, desktop) and provides seamless updates to end-users.
- QUALCOMM: MAGTEC’s M5K is interfaced with QUALCOMM’S Vehicle Command & Control (VCC), a web-based vehicle security and driver management service. Commercialization became available November 2006.
- PeopleNet: MAGTEC’s M5K has been integrated into PeopleNet’s g3 onboard computing and mobile communications system to provide an essential breadth of fleet control. Commercialization available as of February 2008.

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- SHAW Satellite Services: MAGTEC's M5K is interfaced with Vehicle Command & Control (VCC), a web-based vehicle security and driver management service, available through SHAW in Canada. Commercialization will be available in March 2008.
- DRIVERTech: MAGTEC's M5K has been integrated into DriverTech's TruckPC and FleetWatcher system. This fully integrated solution will allow the use of a touch screen keypad for the MAGTEC M5K as well as a single login to multiple on-board systems. Commercialization is set for early April 2008.

Morisset concludes, "We've already heard success stories from early adopters of vehicle immobilization technologies such as the M5K, which we believe represents industry best practices in terms of security and driver safety. We also believe that eventually, the entire transportation industry, not only commercial but public transportation as well, will adopt these kinds of security measures."

#### **About MAGTEC**

For more than 12 years MAGTEC has been a leader specializing in the development and manufacturing of innovative security technology focusing on vehicle control systems for the transportation and heavy equipment industries. MAGTEC's preventive-based technology and FleetControl™ addresses challenges associated with driver management, safety, asset protection and prevention of cargo theft. MAGTEC specializes in product design and enhancement, certified installation and industry education. MAGTEC works with carriers, contractors, associations and government agencies. The company is headquartered in Calgary, Alberta, Canada and operates a wholly owned subsidiary, Magtec Products (USA), Inc., in Willowbrook, IL, along with six sales offices in North America. To learn more about MAGTEC, visit [www.magtecproducts.com](http://www.magtecproducts.com).

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#### **FIVE FUNCTIONAL REQUIREMENTS (FR) OF THE FMCSA'S BEST PRACTICES REPORT ON VEHICLE IMMOBILIZATION TECHNOLOGIES:**

FR 1: Vehicle disablement if the vehicle senses an unauthorized driver

FR 2: Vehicle disablement / shutdown in the event of a loss of signal

FR 3: Remote vehicle disablement / shutdown by the driver

FR 4: Remote vehicle shutdown by the dispatcher

FR 5: Remote vehicle shutdown by law enforcement